

# Purchase Disclosure Worksheet

(Not a Contract)

**Vehicle Description:** Year \_\_\_\_\_ Make \_\_\_\_\_ Model \_\_\_\_\_ VIN# \_\_\_\_\_

**1. PRICE**

- A. MSRP \$ \_\_\_\_\_
- B. Delivered Vehicle Price (includes \$ \_\_\_\_\_ rebate) \$ \_\_\_\_\_
- C. Freight \_\_\_\_\_ INCLUDED \_\_\_\_\_
- D. Tax (includes tax on rebate if applicable) \_\_\_\_\_
- E. Tags & Title \_\_\_\_\_
- F. Processing Fee \_\_\_\_\_
- G. Total **TOTAL \$** \_\_\_\_\_
- H. Trade Allowance \$ \_\_\_\_\_
- I. Less Payoff Amount ( \_\_\_\_\_ )
- J. Net Trade Allowance \$ \_\_\_\_\_
- K. Balance **BALANCE \$** \_\_\_\_\_

**2. TERMS** (on approved credit)

- A. Balance \$ \_\_\_\_\_
- B. Less Down Payment \_\_\_\_\_
- C. Amount to Finance **\$** \_\_\_\_\_
- D. Monthly Payment \_\_\_\_\_
- E. Interest Rate \_\_\_\_\_ %APR
- F. Number of Payments \_\_\_\_\_

**3. ADD-ONS** (applicable taxes not included)

- A. Mechanical Service Contract (Extended Warranty) \$ \_\_\_\_\_  
 No. of Months \_\_\_\_\_ No. of Miles \_\_\_\_\_  
 Provider \_\_\_\_\_  
 Type of Plan \_\_\_\_\_  
 Deductible \$ \_\_\_\_\_  
 Monthly Payment \$ \_\_\_\_\_
- B. Gap Insurance \_\_\_\_\_
- C. VIN Etching \_\_\_\_\_
- D. Anti-Rust \_\_\_\_\_
- E. Undercoating \_\_\_\_\_
- F. Paint Sealant \_\_\_\_\_
- G. Fabric Sealant \_\_\_\_\_
- H. LoJack™ \_\_\_\_\_
- I. Pinstriping \_\_\_\_\_
- J. Maintenance Plan \_\_\_\_\_
- K. Other \_\_\_\_\_
- L. Other \_\_\_\_\_
- M. Other \_\_\_\_\_

**TOTAL ADD-ONS \$** \_\_\_\_\_

**ADD-ONS MONTHLY PAYMENT \$** \_\_\_\_\_  
 (Excludes payment on service contract, if any)

Manager's Signature \_\_\_\_\_ Print Name \_\_\_\_\_ Date \_\_\_\_\_

We agree to sell the described vehicle at the price stated assuming all conditions, including factory incentives and rebates, are the same as written above at the time of purchase. Vehicle prices are subject to manufacturers program changes. Trade-in vehicle appraisal is good for 7 days or 300 miles and vehicle must remain in the same condition as when appraisal is written. This document does not constitute a contract but is an offer to sell a specific vehicle at a specific price. In the event that the vehicle identified in this document is sold we will make every effort to identify a comparable replacement vehicle subject to the above language.